



## **Sterling Computers Recognized as APC 2017 Territory Partner of the Year**

Award Honors District Partners with Consistent Excellence and Growth

**Dakota Dunes, SD, April 27th, 2018** – Sterling Computers Corporation, an industry-leading technology solutions provider, was named a 2017 APC Territory Partner of the Year Award honoree.

Presented from APC by Schneider Electric, the APC Territory Partner of the Year Award recognizes channel partners across 22 U.S. districts that have grown the APC brand in their customer communities by consistently meeting the need for simplified, powerful, and integrated components and solutions.

“Sterling is proud to work alongside APC to define and deliver exceptional IT solutions,” said Tim McCabe, Vice President of Sales for Sterling. “Together, we help our customers achieve success by enabling them to meet and exceed their mission objectives.”

Selected from more than 1,000 eligible APC Premier and Elite channel partners, the award identifies distinction in four criteria, including sales volume, sales growth, deal registrations, and field engagements. Honorees demonstrated excellence in providing flexible, reliable, and integrated solutions to keep customers’ business-critical applications powered and connected through the power lifecycle and during any power disruption or outage.

“In today’s connected world, downtime represents a significant risk to business, so our customers need partners that can ensure reliability 24 hours a day, seven days a week,” said Shannon Sbar, Vice President, Channels–North America, APC by Schneider Electric. “The 2017 APC Territory Partner of the Year Award represents Sterling’s commitment to ensure Certainty in a Connected World.”

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**About Sterling** | ([www.sterlingcomputers.com](http://www.sterlingcomputers.com))

Sterling is an award-winning technology solutions provider with over 22 years of experience helping customers solve the most complex requirements of their IT environments. Sterling provides customers with a simplified IT experience by being their single point of contact for all their solutions architecture, proof of concept, product fulfillment, and technology adoption needs. Additionally, they provide cybersecurity solutions for mission critical clouds and networks, helping turn every *What if* into reality.

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