



Sterling Computers Honored as Recipient of 2018 Dell EMC Extraordinary Federal Partner of the Year Award

Sterling Recognized as Part of the 2018 Dell EMC Global Partner Summit

Dakota Dunes, SD, May 17th, 2018 – Sterling Computers Corporation, an industry-leading technology solutions provider, announced today that it has received the 2018 Dell EMC Extraordinary Federal Partner of the Year Award for achieving superior results and demonstrating commitment to Dell EMC. This marks the second year Sterling has received the exclusive recognition.

The 2018 Dell EMC Extraordinary Federal Partner of the Year Award recognizes Sterling for a year of unprecedented strategic growth. With the realignment of Dell EMC’s GSA partner requirements, Sterling’s staff invested the time necessary to meet the new certification requirements and remain a GSA / Premier + / Titanium Partner. Sterling’s ability to meet these new requirements—combined with their firm, ongoing commitment to Dell EMC—led to a year-over-year growth of 89%. As an authorized services provider, Sterling has hosted 120 service events, including the deployment of 130,000 client PCs in the public sector. The shared dedication between these two partners has allowed both parties to flourish.

“We’re grateful for this recognition and for the longstanding partnership that’s made it possible,” said Brad Moore, President and CEO of Sterling. “Together, we deliver ease and innovation to our customers, enabling them to achieve success in a complex and evolving IT world.”

“Our partner community is essential to our business, so it’s a great pleasure to recognize their outstanding achievements and thank those who have gone the extra mile,” said Tracy Pavillard, vice president for Dell EMC federal channel partners and systems integrator programs. “Their success is our success, and we never forget that!”

The Dell EMC annual Partner Recognition Program is intended to recognize partners for their extraordinary performance, support, and ongoing commitment to Dell EMC. Partners are honored across various award categories based on partner type/track, including growth, services, storage, server, and client solutions.

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About Sterling | (www.sterlingcomputers.com)

Sterling is an award-winning technology solutions provider with over 22 years of experience helping customers solve the most complex requirements of their IT environments. Sterling provides customers with a simplified IT experience by being their single point of contact for all their solutions architecture, proof of concept, product fulfillment, and technology adoption needs. Additionally, they provide cybersecurity solutions for mission critical clouds and networks, helping turn every *What if* into reality.

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