

Department of General Services, Procurement Division		
Statewide Contract 1-24-70-19-32		
Exhibit B - Contract Pricing		
Effective Date:	October 1, 2024	
Contractor: Sterling Computers Corporation		
OEM: DELL/EMC		
GROUP: CONVERGED SYSTEMS		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	1G	31%
Software:	2G	31%
Accessories:	3G	9%
Installation Services:	4G	9%
Professional Services:	5G	9%
Warranty/Support:	6G	9%
GROUP: HYPER CONVERGED SYSTEMS		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	11G	54%
Software:	12G	54%
Accessories:	13G	17%
Installation Services:	14G	15%
Professional Services:	15G	17%
Warranty/Support:	16G	15%
GROUP: Storage Area Network (SAN) FABRIC		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	41G	43%
Software:	42G	43%
Accessories:	43G	8%
Installation Services:	44G	8%
Professional Services:	45G	8%
Warranty/Support:	46G	8%
GROUP: SERVERS		
Category - x86 Rack		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	51G	47%
Software:	52G	47%
Accessories:	53G	9%
Installation Services:	54G	9%
Professional Services:	55G	9%
Warranty/Support:	56G	9%
Category - x86 Blade		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	61G	51%
Software:	62G	51%
Accessories:	63G	9%
Installation Services:	64G	9%
Professional Services:	65G	9%
Category - x86 Tower		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	71G	51%
Software:	72G	51%
Accessories:	73G	9%
Installation Services:	74G	9%
Professional Services:	75G	9%
Warranty/Support:	76G	9%